



the arc of san francisco

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annual report



The mission of The Arc of San Francisco is to serve people with developmental disabilities by promoting self-determination, dignity and quality of life.



Ann Ziolkowski
President, Board of Directors
The Arc of San Francisco

A Letter from Our President

Dear Friends of The Arc,

The significant downturn in the economy in 2008 has greatly impacted all of us. There are less jobs available, city, state and federal program funding has been drastically cut, and our investment portfolios all took a hit. As an organization, The Arc of San Francisco has experienced all of this, too. But we've also witnessed amazing generosity, and that's what I'd rather share with you.

Over the past 365 days, we have come together as a community to support the mission of The Arc of San Francisco.

Our supporters showed their commitment to our clients in September at our annual Arc Angel Breakfast where over \$210,000 was raised. Over the past year, 14 people have joined our Arc Angel Society making a pledge of \$1000/year for five years. (You can find their names listed on page 10.) We also received significant contributions from Morrison Foerster LLP, Union Bank of California and other corporate organizations who believe in our mission and back it with a financial contribution.

I'm privileged to work closely with such a talented and professional group of board members. This past year, our board was given a challenge by Mr. Dick Essey of TemPositions to raise \$25,000. I am proud to say that we accepted and met the challenge, and received Mr. Essey's matching gift. His contribution and unwavering support of The Arc are truly appreciated.

Every day I am reminded of the dedication of the staff, management team, board members, and you—our supporters. I am optimistic that our clients will continue to have the support system they need in these turbulent economic times, because The Arc will continue to find innovative ways to sustain and improve the vital services our clients count on. I can attest to the hard work, commitment, and vision of this organization and I look forward to working with all of you in the year ahead.

All the best,

Job Development

Independent Living Support

Housing Advocacy

Community Skills Training

Aging & Wellness Services

Arts & Recreation





Highlights of 2008

If our clients have taught us anything, it's that you can't stop the arc toward justice, hope and possibilities once those forces are set in motion. With everything working against the progress of people with developmental disabilities—the faltering economy, the budget cuts, legislation without enforcement—our clients and our organization were determined to prevail in 2008. And so we did. Take a look!

New Clients. The Arc of San Francisco welcomed 84 new clients in 2008. We are currently serving 543 individuals with developmental disabilities.

New Jobs. The Arc's Job Placement Services placed 56 clients in new jobs. The total number of clients in paid employment is now 213 with an average hourly wage of \$10.45. Not only that, our annual Employer Survey showed that 97% of employers of The Arc's clients are "satisfied overall" with our Job Placement Services. That's up 2% from a year ago.

Independent Living. 95 clients in San Francisco and San Mateo Counties received Residential Services from The Arc, with instructors providing support and training in personal banking, bill paying, grocery shopping and meal planning—all skills clients need to live successfully on their own. Plus, our Housing Advocates placed 6 clients in safe, affordable housing.

Wellness Services. 23 new clients were added to our Wellness Services roster. These at-risk individuals now have a dedicated Health Advocate to facilitate better communication with doctors, ensure timely checkups and screenings, and to monitor compliance with medication and other prescribed therapies.

Individualized Support. A new form of Individualized Supported Living services launched this year to serve clients with more intensive needs. This model will enable The Arc to provide residential services to clients with acute behavioral, medical or other developmental needs.

Responding to Autism. In addition to studying new strategies and responses for better serving people with autism, The Arc continued to reach out to the community with forums for families and educational programs. During *National Autism Awareness Month* in April, The Arc hosted a week-long film festival featuring work by and about people on the autism spectrum.

Youth in Transition. Over 100 visitors attended The Arc's Open House in November providing transition age youth, their parents, teachers and social service professionals information about services available after the completion of high school—from employment, education and housing to skills training and recreational opportunities.

Staff Training. The Arc instituted two new staff training and education programs. One is a 35-hour online program offered through the University of Minnesota. The Arc pays staff a \$200 bonus for completion of this course. The Arc also developed a new tuition reimbursement plan that staff can use to help fund relevant conference, degree course, or other training events. In addition, The Arc added several new in-house trainings for staff in 2008, including *Aging in Persons with Disabilities* and *Insights into Autism Spectrum Disorder*.

Health Care. The Arc is part of a landmark effort to reform California's health care system for people with disabilities. Supported by a grant from The California Endowment, The Arc,

*Below, top to bottom:
Lenora loves greeting other clients in the morning;
publicity for our first annual Youth in Transition Open House; Melvin gets dinner started in his own apartment.*



HIGHLIGHTS 2008, cont.

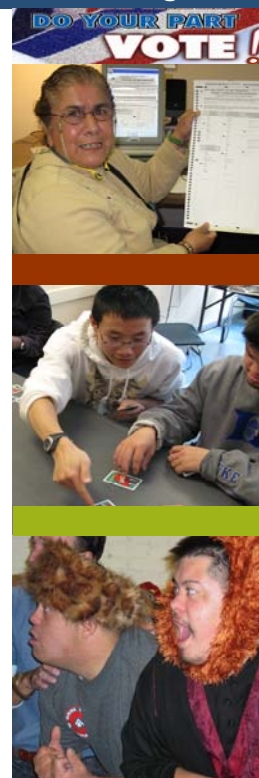
Right, top to bottom: Virginia practices casting her ballot; UNO playoffs at our Games Tournament; the roaring lions from "Looking for Oz."

UCSF, the San Francisco Department of Public Health, the Golden Gate Regional Center, the Health Plan of San Mateo and other agencies have been working together to develop recommendations to better serve this complex population. The first report called "A Blind Spot in the System: Health Care for People with Developmental Disabilities" was released in November.

Social Activities. Our new Recreation and Socialization department was pledged funds for developing more social events for clients. With the success of our monthly "We Gotta Dance!" event, clients are looking for more ways to keep connected with peers and their community through movie nights, game tournaments and other fun activities.

Voting & Self-Advocacy. Many clients voted for the first time this year, thanks to a special training offered by The Arc and the Department of Elections. Instructors reviewed election topics, demonstrated accessible voting machines and helped 15 clients become registered voters. Plus, our clients made their voices heard at hearings at City Hall, in Sacramento and in Washington, D.C. where we advocated for more jobs and more affordable housing.

The Arts. Over 300 people attended 2 sell-out shows of "Looking for Oz," a musical featuring an ensemble of talented Arc clients backed by a team of local theatre professionals. And in the visual arts, our ArtReach Studios drew avid fans at 8 shows in and around San Francisco and San Mateo Counties. Artist Ron Ansley was part of San Francisco Open Studios in 2008, and our senior artists continued their brisk art sales at Bugaloos Café in The Mission.



Statement of Activities

2007-2008

REVENUE & SUPPORT

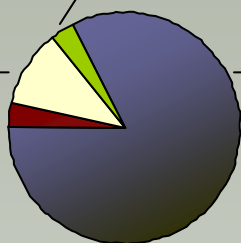
Total: \$9,050,630

Fundraising, Events and Special Activities
\$977,167 (11%)

Contracts
\$300,285 (3%)

Other/Rent Income
\$304,420 (3%)

State Funding
\$7,468,758 (83%)



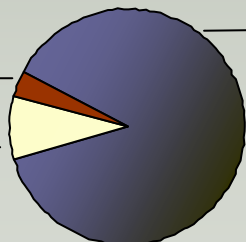
EXPENSES

Total: \$8,912,157

Fundraising
\$292,276 (3%)

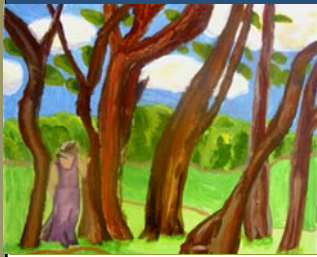
Administration
788,239 (9%)

Program Services
\$7,831,642 (88%)



Total Change in Net Assets	(\$19,393)
Net Assets Beginning of Year	\$4,708,105
Net Assets End of Year	\$4,688,712

The 2007-2008 audited Financial Statements for The Arc of San Francisco are available upon request.



Our Contributors

Your donations make a real difference in the lives of our clients, creating more choices and opportunities on their path to success. We thank you for your generosity and support.

The Arc Angel Society

Arc Angel Society Members help us maintain our quality of service by making 5-year pledges of \$1,000 or more per year.

The individuals listed below are very special donors, and we are grateful for their commitment to our clients.

Ms. Eileen Arbues & Mr. Terry Robison
 Ms. Valerie Barth & Mr. Peter Wiley
 Mr. John Beeler
 Mr. George Beier & Mr. John Caner
 Mr. and Mrs. Paul Bennett
 Ms. Courtney Broadus
 Mr. and Mrs. Chris Cimino
 Ms. Ann Fletcher Colvin
 Mr. William Diebel
 Mr. and Mrs. David Dietrich
 Mr. and Mrs. Donald Doyle
 Mr. and Mrs. Christian Dunhill
 Mr. James Emerich
 Mr. and Mrs. Bryan Everett
 Mrs. Marian Fields
 Mr. Jeff Fish
 Mr. and Mrs. Alan Fox
 Mr. and Mrs. Charles Frankel
 Mr. and Mrs. Matthew Frankel
 Mr. and Mrs. Tom Frankel
 Mr. and Mrs. Cary Fulbright
 Mr. and Mrs. Robert William Gaul
 Ms. Shelley W. Gottlieb
 Mr. Michael Gould & Ms. Alison McRae
 Ms. Pamela Grove & Mr. Gerald Nelson
 Ms. Ellen Hanscom
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 Ms. Ann Marie Heffernan & Mr. Scott Gardner
 Mr. and Mrs. Frank Heffernan
 Ms. Erna Hennessy
 Ms. Sandra Hobson
 Dr. and Mrs. Dick Hoedt
 Dr. and Mrs. Richard Hoedt
 Mr. Timothy Hornbecker
 Mr. and Mrs. Sam Humphreys
 Mr. Craig Issod
 Mr. and Mrs. McDowell Kenley
 Mr. Brent Kush

Mr. and Mrs. John Leones
 Mr. Joseph Lerer & Ms. Kris Johnson
 Ms. Peg Logan & Mr. Steve McRoberts
 Mr. Scott MacDonald
 Mr. and Mrs. Comer Marshall
 Mr. and Mrs. Stafford Matthews
 Ms. Alanna McAlorum
 Ms. Tomasita Medal
 Ms. Kate Medlicott
 Mr. Larry Melillo & Ms. Elizabeth Sheofsky
 Ms. Kirsten Mellor & Mr. Jonathan Shapiro
 Mr. Greg Murphy & Ms. Susie Medak
 Ms. Pat Napoliello
 Mr. Patrick Nims
 Mr. and Mrs. Brandt Norquist
 Mr. Charles Pitzer
 Mr. and Mrs. Robert Repke
 Mr. Dean Sampson
 Ms. Karen Schneider & Mr. Ignacio Sanz-Pastor
 Mr. & Mrs. Mark Schneider
 Ms. Mahla Shaghafi & Mr. Vahid Hejazi
 Mr. and Mrs. Walter Slater
 Ms Marissa Snapp
 Mr. Richard Spencer
 Mr. and Mrs. John Stewart
 Mr. and Mrs. John Wagenbach
 Mr. and Mrs. Bill Walsh
 Mr. John Watson
 Ms. Kate Wheble
 Mr. Brian Wiegman
 Mr. and Mrs. Milton Young
 Ms. Ann Ziolkowski
 Mr. Joe Ziolkowski & Mrs. Abby Hurst

Corporate Circle Members

Our **Corporate Circle Members** are Bay Area companies who contributed \$2,500 or more to help us sustain and improve our services. Their belief in our mission and support of our work impacts every client we serve.

\$25,000 Circle of Empowerment
 Morrison & Foerster LLP

\$10,000 Circle of Dignity

AT&T California
 Bank of America
 State Street Foundation
 Union Bank of California
 Wells Fargo Foundation

\$2,500 Circle of Community

Marriott Courtyard Downtown
 Matson Navigation Company, Inc.
 Salesforce.com
 Zurich North America

Major Donors

Our **Major Donors** made contributions of \$1,000 or more in 2008. Their gifts affect the design, scope and quality of services we offer, and we are grateful for their vision and contributions toward our success.

FOUNDATION & CORPORATE PARTNERS

\$50,000 to \$150,000

The California Endowment
 Mayor's Office of Community Investment
 Orrick, Herrington & Sutcliffe (*pro bono*)
 The Special Hope Foundation

\$10,000 to \$49,999

The Bothin Foundation
 Deliotte LLP (*pro bono*)
 The Carl Gellert & Celia Berta Gellert Foundation
 The William G. Gilmore Foundation
 The Stanley S. Langendorf Foundation
 Mayor's Office of Housing
 Metta Fund Health Foundation
 Mount Zion Health Fund
 George H. Sandy Foundation
 San Francisco Foundation

\$5,000 to \$9,999

Electronic Imaging Systems
 Insurance Industry Charitable Fund
 Ortiz Family Foundation

The Harold & Mimi Steinberg
Charitable Trust

\$1,000 to \$4,999

The Mervyn Brenner Foundation
Festa Foundation
Genentech, Inc.
Hurst Foundation
KPMG LLP
One Star Credit Union
Wachovia Corporation
Wilson Sonsini Goodrich & Rosati
Foundation
Zurich Foundation

INDIVIDUALS

\$25,000 and above

Mr. Richard Essey

\$5,000 to \$10,000

Mr. and Ms. Bill Brinton
Ms. Barbara Shupin
Mr. and Mrs. Loren Wilson

\$1,000 to \$4,999

Mr. Brad Aris
Mr. and Mrs. Jerold Babin
Mr. Jack Buettner, Jr.
Dr. Barry Baron & Mrs. Connie
Goodyear Baron
Mr. and Mrs. Amado Brazil
Ms. Athena Capwell
Mr. and Mrs. Richard Edwards
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Mr. Harvey Hinman
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Ms. Marilyn Miles-Petrich & Mr.
Richard Petrich
Ms. Paula Morgan
Ms. Christine Ouano
Mr. and Mrs. John Proctor
Mr. Ralph Raulli
Ms. Maria Reichmuth
Mr. Robert Repke
Ms. Margaret Rosegay
Mr. and Mrs. Bob Shayne
Mr. and Mrs. Walter Slater
Ms. Debbie Stanearth
Mr. Edward Towne
Mr. and Mrs. Guy Wanger
Mr. Keith Wetmore
Mr. and Mrs. Warren White

Employers

Employers of Clients of The Arc

*are committed to fostering greater diversity
in our community by hiring people with
developmental disabilities.*

*They are tireless role models and real
champions for a more inclusive workforce.*

ABM Janitorial Services
Albertson's
Alma Via of San Francisco
AMC Theatres
American Eagle Outfitters
Andronico's Market
Arch Drafting Supply
Bay Club
Bingham McCutchen
Blanc Otus Public Relations
Blockbuster Video
Boudin Bakery & Café
Buder Engel & Friends
California Pizza Kitchen
California Staffing Service
Carat Fusion
Children's Village
City College of San Francisco
Coblentz, Patch, Duffy & Bass
Cohn & Wolfe
Conservatory of Flowers
Contemporary Services Corporation
Costco
Courtyard by Marriott
Crunch Fitness
Cumulus
Department of Human Services
Discount Builders Supply
DLA Piper
Economy Restaurant Fixtures
Eleven Inc.
Energy 92.7
Eurest @ Charles Schwab
EVB
FedEx Kinko's
Fenwick & West LLP
Foods Co
Foster Pacific
Gate Gourmet
Golden Gate Healthcare Center
Golden Gate National Parks
Conservancy
Goodwill Industries
GRABBER
Hanson Bridgett LLP
HMS Host (Crab Pot)
Hyatt Regency
IKON Office Solutions
Jack in the Box

Jewish Community Center
John Stewart Co.
Legal Services for Prisoners with
Children
Lucky's
Macy's West
Mama Calizo's Voice Factory
Marin Software
Max Eatz
McCann Worldgroup
Meals on Wheels
Michelle's Child Care
Morrison & Foerster LLP
Mrs. Fields Cookies
MSI Motivational Systems
Murphy Pearson Bradley & Feeney LLP
Nike Town
Ninth Circuit Court of Appeals
Nixon Peabody LLC
Noah's Bagels
North and South Adult Day Health
Panera Bread
Partita Custom Design Jewelry
Pearl Art & Craft Supply
Peet's Coffee & Tea
Pet Camp
Pets Unlimited
PG&E
Presentation Senior Center
NIKETOWN
REI
Resource and Design Inc.
Richmond Senior Center
Safeway Stores
Salesforce.com
San Francisco Giants
San Francisco Institute of Esthetics
San Francisco Marriott
San Francisco Museum of Modern Art
San Francisco School Alliance
SEIU Local 1021
SenSpa
Sequoias San Francisco
Shoe Pavilion
Stacey's Booksellers
Starbucks Coffee
St. Nicholas Day Care & Preschool
Tenderloin Workforce Development
Togo's Eatery
Tom's Cookies
Toolworks
Trader Joe's
Triage Consulting
Venables, Bell & Partners
Veolia Transportation
Wag Hotel
Westfield Shopping Center
Williams Sonoma
Yerba Buena Ice Skating Center

Events

We Gotta Dance!
 Fri. 2/20/09 & Fri. 3/20/09
 7-9pm; \$1 Admission
 The Arc of San Francisco
 1500 Howard St., SF
 Info: (415) 255-7200

Family Legislative Forum
 Sat. 2/28/09 10-11:30am
 The Arc of San Francisco
 1500 Howard St., SF
 Info: (415) 255-7200

*UCSF Developmental
 Disabilities Conference*
 Thu. 3/5 - Sat. 3/7/09
 Laurel Heights Conf. Center
 3333 California St., SF
 Info: www.cme.ucsf.edu

"Independence"
 A film by clients of The Arc
 Sat. 3/28/09
 Support for Families Conf.
 John O'Connell High School
 2355 Folsom St., SF 9am-3:30pm
 Info: (415) 920-5040

Upcoming

The Arc Forum on Autism
 April 2009
 DATE TO BE ANNOUNCED
 Event updates at www.thearcssf.org

www.thearcssf.org

Donate your home, and be a part of changing someone's life.

For many adults with disabilities, a safe, decent home is something they can only dream about. Isolated in a one-room hotel or struggling in a family home they outgrew years ago, their chances for success are not promising.

You can be an agent of change toward a better quality of life for our clients.

A donation of your house, condominium or other real estate can be a living testament to your belief in giving people with developmental disabilities a chance to be safe, secure and self-reliant.

Our staff is on-hand to help aspiring tenants become model residents.

With The Arc's supportive staff to help, our clients become devoted stewards of the place they call home, learning new responsibilities and realizing a more healthy, independent life.

Please consider a charitable donation of your home to The Arc of San Francisco. Your donation has many benefits, and may include generous income tax deductions.

Contact us today.

For more information, contact Laura Repke at 415.255-7200 x119, or email lrepke@thearcssf.org. You can also visit "Ways to Give" at www.thearcssf.org



Above left: Watercolor by Kevin Roach, The Arc's Howard Street Studio



*The Resource for People with
 Developmental Disabilities*

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