

Turning Point

A quarterly newsletter from The Arc of San Francisco

Focus on Giving Back

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Volunteers Pay it Forward with Friendship

Hoisting a box with frozen pizza over his head in one hand, clutching two shopping bags with drinks and chips in the other, Dan Weidman leads a procession of clients upstairs to the apartment where Melvin, a client of The Arc, is hosting Social Night for residents at our Bay Street apartments.

"We do this about once a month," says Dan. "Sometimes it's movie night like tonight; other times we have karaoke or bingo; it just depends on the group."

"But pizza," says Melvin, "is good all the time."

When The Arc developed the apartment building where these clients reside a decade ago, the priorities were shelter, safety and affordability. Ten years later, the focus is on quality of life, and that includes creating opportunities for clients with developmental disabilities



Volunteer Dan Weidman (back row, middle) waits for his chance to grab a slice during Movie Night at The Arc's apartments on Bay Street. Clients meet monthly for fun and companionship.

to relax and have fun.

But without volunteers like Dan and others, get-togethers that mean so much to clients with developmental disabilities like Down syndrome, autism or cerebral palsy would not be

possible. Funding needs for vital services leave little left over to support after-hours or weekend activities.

"I started coming to Social Night on the recommendation of Courtney Conrad, a friend of The Arc who

(Continued on page 3)



INSIDE: Our Annual Report

We survived 2009!

Find out how we managed a few miracles in a year that challenged even the biggest optimists:

- Our response to changing demographics and growing client needs
- New partnerships that mean more jobs, housing and better health care for those we serve
- Unprecedented community support to sustain us

Please turn to page 6.

Throughout the year, our clients spoke out against unfair budget cuts.

www.thearcsf.org





The Resource for People with Developmental Disabilities

OUR MISSION

The mission of The Arc of San Francisco is to serve people with developmental disabilities by promoting self-determination, dignity and quality of life.

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TURNING POINT

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www.thearc.org

A Message from Timothy Hornbecker



Timothy Hornbecker
Chief Executive Officer

Giving Back, Looking Ahead

It's a funny thing that when times get tough, people somehow find a way to step up and help each other. Here at The Arc of San Francisco, cuts to our budget forced us to take drastic measures this past year in order to keep our services alive. But we prevailed, thanks to the support of so many of you who care about our clients and our mission.

In this issue of *Turning Point*, we hear from a number of people—volunteers, clients, donors and others—for whom giving back is the essential ingredient in a vital, sustainable community.

As we look ahead, that spirit of caring and interdependence will continue to shape the services we provide for our clients, particularly as we confront even more hits to our budget. The Governor has extended an additional \$250,000 cut to our service rates for the upcoming year. Plus more of our clients will lose their In-Home Support Services and Medi-Cal benefits as these critical service areas are targeted.

In the face of these setbacks, The Arc of San Francisco is committed to advancing the health and independence

of the people with developmental disabilities whom we serve.

The success of our Wellness Services shows us that new initiatives are necessary when current systems fail to address vital needs.

Our Strategic Housing Committee, a group of volunteer housing professionals, is looking at ways to utilize a recent bequest from the Barbara Shupin Trust that could give us the leverage we need to either purchase or build affordable housing for our clients.

We are also exploring the development of a formal "transition-age youth" program through grants from the Walmart Foundation, The Arc of The United States and the State Council on Developmental Disabilities. In cooperation with a number of other agencies, this service would provide the supports young people ages 18-22 need to develop adult skills and prepare for a more independent future.

In the months ahead, we will continue to collaborate with many strategic partners to pioneer new initiatives that will improve the employment, health care, skills training and residential services already in place.

We face a difficult year ahead, but with your continued support, our clients can look forward to new opportunities that would not be possible without your belief in our mission, your investment in our work and the talent and time you donate toward our common good.

In gratitude,

Legislative Update: Making Progress on Protections

Crime Victims with Disabilities Act Heads Toward Passage

CA SB 110 (Sen. Carol Liu, D-LA) heads toward the full Senate and Assembly this month where passage appears likely. People with disabilities are victims of abuse and neglect at much higher rates than people without disabilities. The Arc-sponsored bill will provide stronger legal protections and increase cooperation between responsible agencies to better respond, investigate and prosecute these crimes.

To learn more, visit info.sen.ca.gov

Advocates Gather Support Against Harmful Restraints

The Preventing Harmful Restraint and Seclusion in Schools Act (HR 4247/S 2860) was introduced in the US House and Senate last month to address the disproportionate number of children with autism, cerebral palsy and learning disabilities victimized by these damaging methods. Advocates are asking supporters to contact their legislators to ensure their support for these two bills which would establish minimum safety standards in schools.

Send your legislator a message. Visit www.thearc.org > Legislative Action Center.



Paying it Forward, cont. from page 1

took over the role an intern had started about five years ago," says Dan.

"The goal was to have a safe social option for people who wanted something more personal than typical large group activities like bowling. I had just moved to San Francisco and was looking for a way to connect with other people and thought I'd try helping at The Arc. And then I kind of got hooked."

Stranded in isolation

While Dan shrugs away the importance of his time socializing with Arc clients, the truth is that most people with developmental disabilities spend their weekends alone, cut off from peers and at a loss for shared activities.

Susan Suomi, Director of Residential Services at The Arc, says the barriers to improving clients' social life are easy to identify, but tough to fix.

"Without help, it's difficult for many clients to learn what activities they might enjoy—if you've never been to the ballet or a ball game, how do you know if you'd like it?" Suomi asks. "Anxiety about new

experiences, along with fear of rejection can be paralyzing. Plus, van transportation is seldom available outside of regular program hours which leaves many who would like to join our activities stranded."

Priceless support

"Volunteers close the gap between the extra things that we want for our clients and what we can actually afford," says Valerie Gold, Volunteer Coordinator at The Arc. "You can't put a price on the one-to-one time our volunteers spend reading with clients, or teaching classes in cooking, art or sign language," she says.

"People who donate their time to The Arc bring enthusiasm and special skills to our clients, and both parties benefit," says Gold. "Ask anyone who helps us with our monthly *'We Gotta Dance!'* event. They'll tell you that they never expected to be so affected by the experience, and they're so glad they got a chance to know us better."

For Dan Weidman, what he gives is far outweighed by the return. "I've seen amazing changes take place with some of the regulars here at our



Helen Yu and Rob Repke both live in The Arc's Bay Street apartments where Friday nights feel like a college dorm.

Social Night," he says. "Many clients have become more outgoing and confident; starting conversations and making suggestions for activities...it's really made a difference in their lives—and in mine."

Pausing to get a final thought together, Dan says, "These people aren't clients to me anymore; they're my friends, and I wouldn't want to be anywhere else than right here having pizza with these guys on a Friday night." □



I have trouble talking.

But that doesn't mean I don't have a lot to say.

After high school, clinical services like speech therapy disappear. Sadly, The Arc's limited budget can't pay for these specialized services for our clients without your help.

Your donations can provide speech, behavioral and other therapies that break down communication barriers and help clients learn to live successfully with other adults.

Help give our clients a voice.

Mail your donation today or donate online.

www.thearcsof.org

**The
Arc**
OF SAN FRANCISCO

Jeff Robertson has a Cause for Giving

"It took me ten minutes to create my own fundraising page on behalf of The Arc. Anyone can do it—and I hope more people will."

Design your own fundraising page to support The Arc at:



"I just thought it might do some good for people."

And with that, Jeff Robertson launched a page on *YourCause.com* that's raised close to \$1,000 on behalf of The Arc's clients.

Like many of us, Jeff's workday is a blur of activity that doesn't leave him much extra time. As Lead Labor Relations Manager for AT&T, his team provides advice and counsel to facilitate better relations between the union, management and over 20,000 employees. But he thinks it's important to reach out to others when possible.



Jeff in his office at AT&T in San Ramon.

"Most of us are so blessed in this country; what little I can do to help means a lot to me," says Jeff.

"I have a special empathy for people with developmental

disabilities, and I don't mind asking people to support a cause I believe in. All I did was include a link to my donation page in my email signature. The response has been very positive, and I'm glad to get the word out about The Arc."



Robertson's personal fundraising page on YourCause.com.

Clients Step Up to Volunteer in the Community

Even if you're just taking extra time to help your family—it can make a big difference," says Jerry Wilkinson, a client of The Arc and volunteer who recently completed his certification

as a member of the Neighborhood Emergency Response Team (NERT) for San Francisco.

It may surprise people to know that many clients of The Arc make it a priority to give back to our community in whatever way they can.

While Jerry is trained to be part of a city-wide disaster response team, other volunteers are serving lunches at

Glide Memorial Church, shelving books at the SF AIDS Foundation and helping with mailings at Project Inform.

Clients of The Arc volunteer at over 25 sites in San Francisco; all nonprofits who count on extra hands to ease workloads while building stronger community partnerships.

"Volunteering is a great way for our clients to learn new skills, make friends and be a part of something important in our city," says Stephanie Weissberg, The Arc's Resource Developer.

If you know of other organizations who could use volunteers from The Arc, please contact Stephanie at (415) 255-7200 x128 or swissberg@thearc.org.



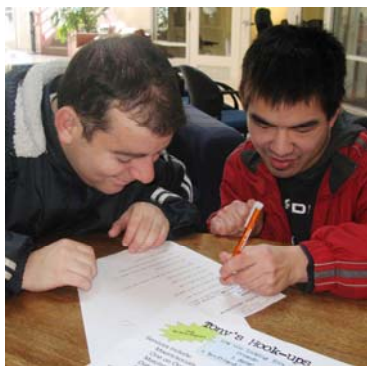
(Above) Seniors from The Arc serve lunches at Glide Memorial Church; (middle) Jerry Wilkinson, NERT team member; (right) Melvin Galloway donates his time sweeping MUNI streetcars.



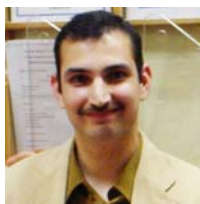
Clients in the News

Tony Quan launched his new microenterprise “*Tony’s Hook-ups*” this month to help clients looking for new friends, dates or partners. Tony (*below r. with his friend Vadim*) wants to see more clients “hook-up and have fun.” He’s charging \$5 and uses a 20-question survey to bring people together.

Best question: If they made a movie about your life, who would you want to play you?
Good luck Tony and patrons!



The *Institute on Disabilities* chose a painting by **Ezequiel Jimenez-Pelaez** of our ArtReach Studios for their new 2010 calendar. The painting, entitled “Going to the Grocery Store,” is featured for the month of September.
Nice work, Ezequiel!



Congratulations to **Noki Li** on her new full-time job at *Salesforce.com*. “Noki supports Office Services in maintaining the kitchens and conference rooms for two floors at our downtown office,” says her manager Todd Owens. “She’s doing a great job with inventory and stocking, making coffee, cleaning and recycling for two floors supporting about 180 employees.” “I love it; it’s a very good job,” says Noki. “I want to stay for a long time.”



Artists from The Arc participated in a city-wide exhibition recently as part of “*SF Smiles*” featuring the work of local artists at venues across San Francisco. Our Howard Street, Bay Street Seniors and ArtReach Studios all participated with over 100 pieces of art displayed at *Charlie’s Café* in Bernal Heights, a hot spot to see emerging artists while enjoying great coffee.

Wedged in a corner at the Westfield Mall is *Crumplers*, a luggage and bag store where you’ll find **Thomas Leong** keeping shelves in order and merchandise well-stocked with



Thomas (l.) goes over his worksheet with Neeka, a co-worker at Crumplers.

the coolest bags you’ll ever find in downtown SF. Perfect location for one of our hardest working clients. (His hours are increasing soon, we hear.)
Way to go, Thomas.



CAC Asks: Who’s on Your Side?

Members of The Arc’s **Client Advisory Committee (CAC)** are spreading the word on the importance of a “*Circle of Support*.” With group discussions, new ideas and displays, the CAC hopes to encourage clients, with help from staff, to build a network of friends, family, co-workers and neighbors to count on for sharing experiences and providing support.



Hui Li balancing her Circle of Support.



the arc of san francisco

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annual report



Alene Frankel
President, Board of Directors, The Arc of San Francisco

A Letter from Our Board President

The mission of The Arc of San Francisco is to serve people with developmental disabilities by promoting self-determination, dignity and quality of life.

Dear Friends of The Arc of San Francisco,

2009 was especially difficult for people with developmental disabilities whose services were put at risk by state budget cuts.

I am proud to say that The Arc showed strength, resilience and determination in meeting the challenges of doing more with less as we focused on protecting our services, improving governance and expanding fundraising:

- Management and staff agreed to a schedule of unpaid holidays, furlough days and reduced hours. All employees took a reduction in health insurance benefits. No employees lost their jobs.
- Family and caregivers donated over \$32,000 to help cover the cost of their loved one's services.
- Our Arc Angel Breakfast raised \$136,000 thanks to many donations and 16 new Arc Angels who made multi-year pledges to sustain our work.

Though the past year has been economically difficult, we continued our push for improvements through a number of key initiatives:

- Our new Strategic Housing Committee got to work ensuring people with developmental disabilities get their fair share of affordable housing.
- The Arc's Wellness Services expanded into San Mateo County where we will bring personal Health Advocacy to at-risk clients needing health care supports.
- Our Employment Development team joined a coalition of city, union and advocacy officials to increase city jobs for people with developmental disabilities.

I am grateful for the support of our staff, our leadership team, the Board of Directors and many volunteers who bring such dedication and talent to our organization.

To our donors, know that your financial support of our mission is the lifeline to independence our clients count on.

But most of all, I am grateful to The Arc's clients who have taught me to never give up in the face of adversity, and to continue to reach toward big goals.

Thank you all for your inspiration and support,

Alene Frankel

Job Development

Independent Living Supports

Housing Advocacy

Community Skills Training

Aging & Wellness Services

Arts & Recreation



Spotlight on Our Board Leadership

We welcomed three new board members this year, and said a fond goodbye—and special thank you—to departing Board President Ann Ziolkowski and Directors Brent Kush and Tom Van Ess. Meet our new Directors below:



Meg Rosegay, Director

Meg is a graduate of the University of California, Berkeley (1972) and the University of Colorado School of Law (1980). She joined the San Francisco law firm of Pillsbury Winthrop Shaw Pittman in 1981 where she practices environmental law, focusing on waste regulation and water quality matters. Her practice involves all aspects of compliance counseling, project planning and permitting, defense/settlement of administrative and judicial enforcement actions, and environmental aspects of commercial transactions. She is also a registered lobbyist in California. Meg grew up with a brother with Down syndrome who was fortunate to have the support of family members throughout his life. Her involvement with The Arc grew out of her understanding of the need to provide services and opportunity to people with disabilities to help them live up to their full potential. Says Meg, "I know first-hand how important it is for people with developmental disabilities to have a safe and secure environment, and to offer a helping hand. The Arc provides exactly that kind of support, and I'm proud to do my part to help their clients thrive."

Karen Schneider, Director

A native of New Orleans, Karen attended college at Louisiana State University where she earned her B.S. in Journalism. Her career path turned to Finance for the subsequent 20+ years, and she is currently taking time off to stay home with her two young sons.



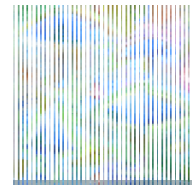
Previously, Karen served as Senior Vice President of Finance at Porter Novelli, an international marketing firm where she worked for ten years. Her nephew, Ben, is a person with autism, and Karen is passionate about improving the lives of people with developmental disabilities. Her involvement with The Arc began in 2005 when she and her son volunteered with our Skills Services group. From there she became a member of The Arc Angel Society, a Table Captain for the annual Arc Angel Breakfast, a member of our Board's Resource Development Committee, and a Board Director in 2009. "From the moment I stepped into The Arc's Howard Street facility, I was impressed by the important work being done to support the clients, and I am driven to help make a difference," says Karen.



Juliana Terheyden, Director

Juliana is a native of San Francisco who began volunteering with The Arc at the monthly "We Gotta Dance!" events. She currently leads our Young Professionals group, which organizes volunteer, fundraising and social events to raise awareness about The Arc. Julie is a consultant at Cambridge Associates, where she specializes in providing investment advice to nonprofit institutions. She previously worked as a program manager at Rotaplast International, a nonprofit which provides free reconstructive surgery to those with cleft palate and related anomalies in developing countries. She is a graduate of Stanford University and received her MBA from the Haas School of Business at UC Berkeley.

"I believe every one of us is temporarily non-disabled, and in that way we all benefit by working to understand and support each other," says Julie. "Every time I go to The Arc I come away feeling uplifted. It's a wonderful place and I'm glad I can give back to the clients and the organization by fulfilling my role as a Board member."



"I know how important it is for people with developmental disabilities to have a safe and secure environment, and to offer a helping hand."

— Meg Rosegay,
Board Member



Artwork (above):
Umbrellas, by Marcus Kwan



2009 WorkLife Awards
NOVEMBER 5, 2009

Above: Clients protest cuts to vital services; our 2009 WorkLife Awards celebration.

Below: Carmelite celebrates her new position in the Mayor's office; John and Steve whip up lunch at our facility on Bay Street; students from Thurgood Marshal HS at our second annual Youth in Transition Open House.



Highlights of 2009

At The Arc, we can't afford to dwell very long on bad news—we've got too much to do and too much at stake in the future of our clients.

Despite the setbacks experienced in 2009, we choose to remember all that we accomplished. Here's a look at a few things that make us proud.

New Clients. The Arc of San Francisco welcomed 57 new clients in 2009. We are currently serving 547 individuals with developmental disabilities.

New Jobs. Despite the challenges of San Francisco's 10% unemployment rate, The Arc's Job Placement Services placed 33 clients in new jobs. The total number of clients in paid employment is now 197 (a drop of 16 clients from the previous year). However, the average hourly wage went up \$.37 to \$10.82. Also, our annual Employer Survey showed that 97% of employers of The Arc's clients are "satisfied overall" with our Job Placement Services.

Independent Living. 100 clients in San Francisco and San Mateo Counties received Residential Services from The Arc, with instructors providing support and training in personal banking, bill paying, grocery shopping and meal planning—all skills clients need to live successfully on their own. Plus, our Housing Advocate placed 5 clients in safe, affordable housing.

Wellness Services. 18 new clients were added to our Wellness Services roster. We now support 95 at-risk individuals with a dedicated Health Advocate who accompanies clients on medical visits, advocates for them with health practitioners and assists individuals in complying with medication and other therapies.

Client Outcomes. The Arc instituted a new client outcomes measurement system to help staff plan and assess progress toward client goals and identify areas for improvement. Data is collected in a computerized format for easy uploading into a new database.

Responding to Autism. The Arc enrolled eight new clients with a primary diagnosis of autism. This is an increase of 22% in one year; a trend we expect to accelerate. The Arc continued to reach out to the community with our Autism Forum attended by 100 people in April, and two Family Gatherings to support caregivers of our clients with autism. The Arc implemented new service enhancements including clinical case consultation, peer mentoring and the use of Social Stories. Plus a new Nonviolent Crisis Intervention® training was completed by staff.

Transition-Age Youth. Over 75 people attended The Arc's Youth Open House for young adults, their parents and teachers to learn more about the services and supports available after the completion of high school—from employment, education and housing to skills training and recreational opportunities.

Staff Training. Nine staff from The Arc earned a bonus for completing a 35-hour online course offered by The College of Direct Support at the University of Minnesota. In addition, The Arc added several new in-house trainings for staff in 2009, including *Health Issues Throughout the Lifespan* and *Best Practices for Relations with Clients*.

Health Care Reform. The Arc is collaborating with the Golden Gate Regional Center, Health Plan of San Mateo and the University of California SF to reform California's health care system for people with developmental disabilities. With funding from the UCSF

HIGHLIGHTS 2009, cont.

Right, top to bottom: UCSF med students at The Arc; Thomas' microenterprise hits it big with peach smoothies; Green Fashion Show at ArtReach Studios.

Community Partnerships Council, the Special Hope Foundation and the William Hearst Foundation, the team has completed the Phase I Planning process and is now working toward systemic changes on multiple fronts. The Arc has become a training site for 3rd and 4th year UCSF medical students who do a rotation in developmental medicine working with our clients. In addition, an Arc Health Advocate will be outstationed to better serve the health care needs of patients with developmental disabilities at SF General Hospital Family Health Center.

Social Activities. Our Recreation and Socialization department is proud to report that our monthly "We Gotta Dance!" event now attracts over 100 attendees (and still growing) including clients from The Arc and peers in the community. Clients DJ all the music, manage the refreshment stands and help coordinate the cleanup.

Client Microenterprise. The Arc incubated six new client microbusinesses last year, helping clients with the planning and implementation of four cafés, a smoothie bar and one tattoo service. Our top-grossing enterprise averaged daily sales of \$47 over 7 months of operation.

Self-Advocacy. Over 60 clients attended the 13th annual Self-Advocacy Conference in San Francisco, plus our clients rallied their forces in protest against budget cuts at City Hall, in Sacramento and in Washington, D.C.

The Arts. Artists from The Arc drew great reviews and new patrons this past year as art-lovers enjoyed our 12 exhibits in San Francisco and San Mateo counties. Our art studios benefitted from inspired volunteers who collaborate with our artists and champion their work.



Statement of Activities

2008-2009

REVENUE & SUPPORT

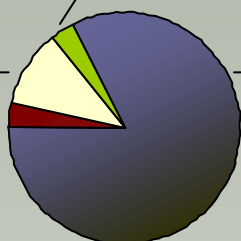
Total: \$9,058,551

Fundraising, Events and Special Activities
\$874,721 (10%)

Contracts
\$297,321 (3%)

Other/Rent Income
\$258,262 (3%)

State Funding
\$7,628,247 (84%)



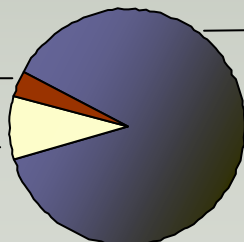
EXPENSES

Total: \$8,971,875

Fundraising
\$227,166 (3%)

Administration
\$774,798 (9%)

Program Services
\$7,969,911 (88%)



Total Change in Net Assets	
Net Assets Beginning of Year	\$4,688,712
Net Assets End of Year	\$4,440,940

The 2008-2009 audited Financial Statements for The Arc of San Francisco are available upon request.



You Make It Possible

Your donations make a real difference in the lives of our clients, creating more opportunities to grow and succeed as productive adults in our community. Thank you for your generosity.

The Arc Angel Society

Arc Angel Society Members help us maintain our quality of service by making 5-year pledges of \$1,000 or more per year.

The individuals listed below are very special donors, and we are grateful for their commitment to our clients.

Eileen Arbues & Terry Robison
 Valerie Barth & Peter Wiley
 John Beeler
 Courtney Broadus & Christian Meyers
 Angela & Charles Carter
 Julie and Chris Cimino
 Oliver Clode & Jon Leafstedt
 Ann Fletcher Colvin
 Dan Cousins
 Mary & David Dietrich
 Arlene & Don Doyle
 Patty Ziolkowski & Chris Dunhill
 Audrey & James Emerich
 Tracy & Bryan Everett
 Marian Fields
 Jeff Fish
 Jackie & Alan Fox
 Diane & Charles Frankel
 Alene & Matthew Frankel
 Myrna & Tom Frankel
 Marjorie & Cary Fulbright
 Carolyn & Bill Gaul
 Shelley W. Gottlieb
 Alison McRae & Michael Gould
 Kim Yates Grosso & Andy Grosso
 Ellen Hanscom
 Holly Johnson & Parker Harris
 Ann Marie Heffernan & Scott Gardner
 Lenore & Frank Heffernan
 Erna Hennessy
 Sandra & Charles Hobson
 Nancy & Dick Hoedt
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 Timothy Hornbecker
 Catherine & Sam Humphreys
 Craig Issod
 Tim Jones & Fredrick Lessley
 Patricia Kennedy
 Jackie & McDowell Kenley
 Irina & Sasha Kovriga
 Brent Kush

Kathleen & John Leones
 Kris Johnson & Joseph Lerer
 Jenny & Clifton Linton
 Meredith & Scott MacDonald
 Yuko & Comer Marshall
 Kim & Stafford Matthews
 Alanna McAlorum
 Tomasita Medal
 Kate Medicott
 Elizabeth Sheofsky & Larry Melillo
 Kirsten Mellor & Jonathan Shapiro
 Greg Murphy & Susie Medak
 Pat Napoliello
 Patrick Nims
 LaVey & Brandt Norquist
 Stacy & John Proctor
 Laura & Robert Repke
 Kevin Robinson
 Margaret Rosegay & Steve Piatek
 Dean Sampson
 Betty & Jack Schafer
 Karen Schneider &
 Ignacio Sanz-Pastor
 Julie & Mark Schneider
 Mahla Shaghafi & Vahid Hejazi
 Mitsuko & Walter Slater
 Marissa Snapp
 Augusta & John Stewart
 Qasim Tarin
 Juliana Terheyden
 Kimberly & John Wagenbach
 Amy & Bill Walsh
 John Watson
 Brian Wiegman
 Kay Yun & Andre Nuemann-Loreck
 Ann Ziolkowski
 Abby Hurst & Joe Ziolkowski

Corporate Circle Members

Our Corporate Circle Members are companies who contributed \$2,500 or more to help sustain and improve our services. Their belief in our mission and support of our work impacts every client with disabilities we serve.

\$25,000 Circle of Empowerment

Wells Fargo Foundation

\$10,000 Circle of Dignity

AT&T California
 Bank of America
 Cisco Systems, Inc.
 Morrison & Foerster Foundation
 The Safeway Foundation
 State Street Foundation
 Union Bank

\$2,500 Circle of Community

Levi Strauss & Co.
 Matson Navigation Company, Inc.

Major Donors

Our Major Donors made contributions of \$1,000 or more in 2009. Their gifts affect the design, scope and quality of services we offer, and we are grateful for their contributions toward our success.

FOUNDATION & CORPORATE PARTNERS

\$50,000 to \$100,000

Mayor's Office of Community Investment
 The Special Hope Foundation
 The William R. Hearst Foundation

\$5,000 to \$49,999

George H. Sandy Foundation
 Hurst Foundation
 Mayor's Office of Housing
 Mount Zion Health Fund
 Rotary Club of San Francisco
 S.H. Cowell Foundation
 Metta Fund Health Foundation
 The Harold & Mimi Steinberg Trust
 The Stanley S. Langendorf Foundation
 The William G. Gilmore Foundation
 Touchpoint Foundation
 University of California San Francisco

\$1,000 to \$4,999

F.A. Holloway Trust
 Fenwick & West LLP
 Festa Foundation
 Genentech, Inc.
 Littler Mendelson Foundation
 Matson Navigation Company, Inc.
 Metropolitan Arts Partnership

Pacific Gas & Electric Company
 Paragon Real Estate Group
 Salesforce.com Foundation
 Sawa Family Charitable Trust
 Sidney Stern Memorial Trust
 Star One Credit Union
 Svendgard Family Philanthropic Fund
 Wilson Sonsini Goodrich & Rosati

INDIVIDUALS

\$5,000 to \$10,000

Mary Jane and Bill Brinton
 Bruce Francis
 The Barbara Shupin Trust
 Stacey & Jim Steele

\$1,000 to \$4,999

Brad Aris
 Pascal & Luc Barthelet
 Jeanne & Dan Benatar
 Jean & Amando Brazil
 Elizabeth Cumming
 Robin & Richard Edwards
 Susan Egan
 Audrey & James Emerich
 Diana Cohen & Bill Falik
 Harvey Hinman
 Denise Garone & Stuart Kogod
 Terrance Gill
 Frankie Jean Jackson
 Audrey & Thomas Jacob
 Marci Glazer & Jon Kaplan
 Elizabeth Brogna & Michel Kapulica
 Carl Kaufman
 Clarissa Kripke & Gail Ludwig
 Beverly & Eugene Lee
 Deborah & Peter Magowan
 Felicita & Richard Moriguchi
 Eva & Benito Ouano
 Eileen & Phillips Perkins
 Marilyn & Richard Petrich
 Ralph Rauli
 Maria Reichmuth & Jackie Zukor
 Tobi & Mark Rubin
 Dieter Schmalzing &
 Benedicte Lebreton
 Drew Sechrist
 Dan Straus & Darleen DeMason
 Mary & Thomas Sullivan
 Lenny Vaynshteyn
 Diane & Robert Wagner
 Virginia & Guy Wanger
 Courtney Weaver & Simon Frankel
 Barbara & Loren Wilson

EMPLOYER CAMPAIGNS

\$1,000 or more

AT&T California
 Bank of America
 Union Bank

Employers

Employers of Clients of The Arc are committed to fostering greater diversity in our community by hiring people with developmental disabilities. They are tireless role models and real champions for a more inclusive workforce.

ABM Janitorial Services
 Alma Via of San Francisco
 AMC Theatres
 American Eagle Outfitters
 Andronico's Market
 Arch Drafting Supply
 Bingham McCutchen
 Blanc Otus Public Relations
 Blockbuster Video
 Boudin Bakery & Café
 California Pizza Kitchen
 California Staffing Service
 Carat Fusion
 Children's Village
 City College of San Francisco
 Coblentz, Patch, Duffy & Bass
 Cohn & Wolfe
 Conservatory of Flowers
 Contemporary Services Corporation
 Costco
 Courtyard by Marriott
 Crunch Fitness
 Cumulus
 Department of Human Services
 Discount Builders Supply
 DLA Piper
 Economy Restaurant Fixtures
 Eleven Inc.
 Energy 92.7
 Eurest @ Charles Schwab
 EVB
 FedEx Kinko's
 Fenwick & West LLP
 Foods Co.
 Fresh Choice Bake House
 Golden Gate National Parks
 Conservancy
 Goodlife Grocery
 Goodwill Industries
 GRABBER

Hanson Bridgett LLP
 Heritage Homes-Mercy Housing SF
 Human Services Agency SF
 IKON Office Solutions
 Jack in the Box
 Jewish Community Center
 KRON-4
 Legal Services for Prisoners with
 Children
 Lucky's
 Mama Calizo's Voice Factory
 Marin Software
 Mayor's Office of San Francisco
 McCann Worldgroup
 Morrison & Foerster LLP
 Mrs. Fields Cookies
 Murphy Pearson Bradley & Feeney LLP
 Net Shelter
 Nike Town
 Ninth Circuit Court of Appeals
 Nixon Peabody LLC
 Noah's Bagels
 North and South Adult Day Health
 Partita Custom Design Jewelry
 Peet's Coffee & Tea
 PG&E
 Presentation Senior Center
 REI
 Richmond Senior Center
 Safeway Stores
 Salesforce.com
 San Francisco Giants
 San Francisco Institute of Esthetics
 San Francisco Marriott
 San Francisco Museum of Modern Art
 San Francisco School Alliance
 Seabury & Smith
 SEIU Local 1021
 Sephora
 Sequoias San Francisco
 Starbucks Coffee
 Toolworks
 Trader Joe's
 Triage Consulting
 Universal McCann
 Venables, Bell & Partners
 Veolia Transportation
 Westfield Shopping Center
 Whole Foods Market
 Yerba Buena Ice Skating Center



Every client on our Wish List received a holiday gift this past year thanks to Jen Pleiman (center) and FIT colleague Analisa Naldi who rallied their friends and family to help clients in need.



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San Francisco, CA 94103

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CALENDAR

Events

We Gotta Dance!

Fri. 2/19/10 and Fri. 3/19/10
7-9pm; \$1 Admission
The Arc of San Francisco
1500 Howard Street
San Francisco, CA 94103
Info: (415) 255-7200

UCSF Developmental Disabilities Conference

Thu. 3/11 - Fri. 3/12/10
8am-4:15pm
Laurel Heights Conf. Center
3333 California Street
San Francisco, CA 94118
Info: www.cme.ucsf.edu

The Art of Different Shapes

Art Exhibit and Fundraiser
Thu. 3/25/10 6-8:00pm
Tickets: \$20 advance
Tedda Hughes Gallery Boutique
1623 Polk St. (at Sacramento)
San Francisco, CA 94109
Info & Tickets:
www.thearcsf.org > DONATE

Save The Date

Cirque de l'Arc
An Extravaganza benefitting
The Arc of San Francisco
Thursday, May 13, 2010

www.thearcsf.org

Heart of The Arc s o c i e t y

Caring for our future



A planned gift to The Arc of San Francisco is a gift from the heart, ensuring that the services we provide create a future with even more opportunities for people with developmental disabilities.

Our **Heart of The Arc Society** honors supporters who wish to partner in our mission by making provisions for The Arc of San Francisco in their estate plans, either by will, trust or another planned giving arrangement.

There are many gift options available that can meet both your financial and charitable goals, such as:

A Simple Bequest

In creating your will, you might consider an outright gift of a specific amount, a percentage of your estate, or the remainder of your estate after making specific gifts to family and friends.

Your bequest might be worded as follows: "I HEREBY GIVE, DEVISE, AND BEQUEATH TO THE ARC OF SAN FRANCISCO, 1500 HOWARD STREET, SAN FRANCISCO, CA 94103 THE SUM OF \$___ OR___% OF MY ESTATE TO BE USED IN SUPPORT OF ITS MISSION TO ENHANCE THE QUALITY OF LIFE FOR PEOPLE WITH DEVELOPMENTAL DISABILITIES."

IRAs, and Pension Plans and Life Insurance

You may designate The Arc of San Francisco as a beneficiary of your retirement plan, IRA, 401(k), 403(b), Keogh, other qualified plans, or a life insurance policy. This can relieve your estate of taxable income, and can reduce inheritance taxes for your heirs.

For more information about planned giving and the benefits of becoming a Heart of The Arc Society member, contact Laura Repke, Director of Development at (415) 255.7200 x119.